



innovation
HEALTHSM
Aetna | Inova PARTNERSHIP

Together. Better Health.

Aetna and Inova:

A Unique Partnership to Provide Affordable, Quality Health Care Benefits

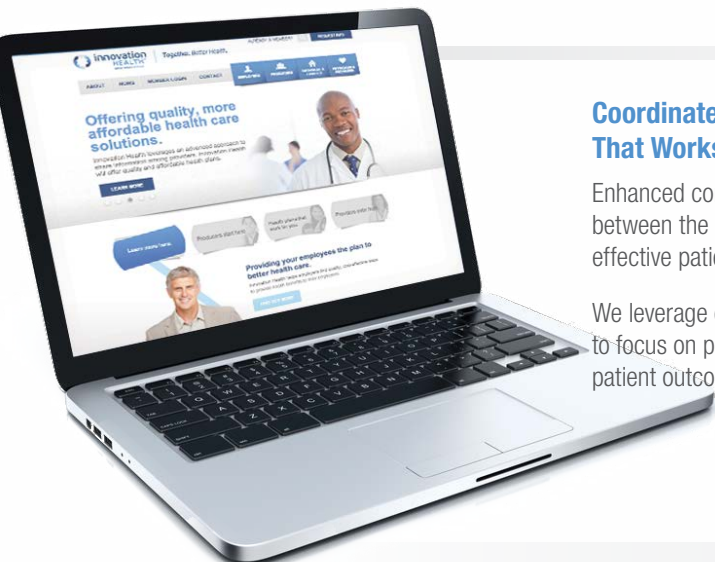
aetna[®]

INOVA[®]



Innovation Health – A Whole New Way of Looking at Health Care

Innovation Health is the product of a unique partnership between Aetna and Inova designed to deliver a health plan that facilitates an integrated, enhanced patient experience at a lower cost. When we bring the right people and technology together, patients benefit and costs go down. By fundamentally changing how health care is delivered, Innovation Health will create innovative, long-term health care solutions.



Coordinated Care Management That Works For You.

Enhanced communication and coordination between the health care teams leads to more effective patient care and lower costs.

We leverage our services, tools and technology to focus on promoting wellness and improving patient outcomes.

Our Vision

As leaders in health, we are redefining the future. Through innovation in technology, information sharing, advanced healthcare delivery systems and aligned incentives, our unique partnership will allow us to offer a health plan that supports better health and an improved healthcare experience at an affordable price.

We will do this by:

- Focusing on avoiding duplicate tests and treatments.
- Providing tools that help prevent harmful drug interactions.
- Focusing on identifying gaps in care before expensive intervention is needed.
- Coaching and supporting patients to follow treatment plans.
- Delivering wellness programs to help keep employees healthy and productive.
- Identifying and reaching out to employees who need preventive screenings.
- Helping providers to effectively treat the whole person.

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Bringing quality and value to our customers and community through this unique partnership.

The change is about redefining the future of health care.

Here's what's different. Innovation Health will:

- ▶ Employ a team-based care management approach with stronger collaboration and communication between health professionals in the system.
- ▶ Use technology to identify patients who need help and support earlier in order to avoid complications.
- ▶ Improve care management by giving doctors up-to-date information and a complete picture of patient health to help them make smarter, more informed health care decisions.
- ▶ Provide a personalized health care experience with access to wellness programs and health care services tailored to individual member's needs.



Patient-Focused, Quality-Focused, Health Care Solutions.

The Aetna and Inova partnership combines long-standing local, regional and national experience to deliver sustainable solutions for quality, affordable health care.

The Aetna Network includes:

- ▶ A broad national network
- ▶ More than 1 million health care professionals
- ▶ More than 587,000 primary care doctors and specialists
- ▶ More than 5,400 hospitals
- ▶ The existing Aetna network in Northern Virginia consists of 21 hospitals, 6,000 physicians and providers, and 200 facilities and ancillaries, such as urgent care, home health, radiology centers and ambulatory surgery centers.

The Inova System includes:

- ▶ Five hospitals with more than 1,877 licensed beds
- ▶ More than 3,720 affiliated physicians
- ▶ More than 80 ambulatory care locations (non-hospital sites of care)
- ▶ All five of Inova's hospitals have been recognized by **U.S. News & World Report** as **"Best Hospital" for 2012-13**.
- ▶ Inova's hospitals have received multiple Gold Seals of Approval™ from The Joint Commission
- ▶ Visit inova.org/awards to learn more about Inova's awards and accreditations.

For more information, call your broker or Innovation Health Sales Representative.

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